

ORDER



Orders
Order / Rev: 164794
Alt Order #:
Product Desc: Martin Heinrich 8/23-9/2 order
Estimate: 11641
Flight Dates: 08/23/12 - 09/07/12
Original Date / Rev: 08/21/12 / 09/04/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
07/30/12	08/26/12	19	\$4,820.00	\$4,097.00
08/27/12	09/07/12	60	\$14,375.00	\$12,218.75

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
August 2012	19	\$4,820.00	\$4,097.00	0.00
September 2012	60	\$14,375.00	\$12,218.75	0.00
Totals	79	\$19,195.00	\$16,315.75	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KOB	26%	\$19,195.00
Market	100%	\$73,826.92

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$6,644.42
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$21,409.81
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00

KOVT	0%	\$0.00
KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$26,577.69
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

Print Date: 09/27/12 10:13:30 Page 2 of 5

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	08/23/12	09/02/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p -----	:30	0	\$325.004		0.00	NM	6	\$1,950.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	---T---		1			\$325.00		0.00			
		Week: 08/27/12	09/02/12	MTWTF--		5			\$325.00		0.00			
N 2	All	08/23/12	09/02/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p -----	:30	0	\$400.004		0.00	NM	5	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	---TF--		1			\$400.00		0.00			
		Week: 08/27/12	09/02/12	MTWTF--		4			\$400.00		0.00			
N 3	All	08/23/12	09/02/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p -----	:30	0	\$300.006		0.00	NM	5	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	---TF--		2			\$300.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	All	08/20/12-08/26/12	News 4 @ 630p M-F		M-F 630p-7p	---ThF----	:30	(\$300.00)		0.00	NM		
		Credited [Time Period not available]												
		Week: 08/27/12	09/02/12	-TWTF--		4			\$300.00		0.00			
N 4	All	08/27/12	09/02/12	Monday Prime B Monday Prime B	CM	M 8p-9p M-----	:30	1	\$1,000.003		0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/27/12	09/02/12	M-----		1			\$1,000.00		0.00			
N 5	All	08/23/12	09/02/12	Friday Prime 2hr 8p-10p Friday Prime 2hr 8p-10p	CM	F 8p-10p ----F--	:30	1	\$400.006		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	----F--		1			\$400.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	All	08/20/12-08/26/12	Friday Prime 2hr 8p-10p		F 8p-10p	----F----	:30	(\$400.00)		0.00	NM		
		Credited												
		Week: 08/27/12	09/02/12	----F--		1			\$400.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	2	All	08/27/12-09/02/12	Friday Prime 2hr 8p-10p		F 8p-10p	----F----	:30	(\$400.00)		0.00	NM		
		Credited [No 2 Hour program available]												
N 6	All	08/27/12	09/02/12	Sunday Prime 2hr 6p-8p Sunday Prime 2hr 6p-8p	CM	Su 6p-8p -----S	:30	1	\$400.006		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/27/12	09/02/12	-----S		1			\$400.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	All	08/27/12-09/02/12	Sunday Prime 2hr 6p-8p		Su 6p-8p	-----Su	:30	(\$400.00)		0.00	NM		
		Credited [Incorrect Time Period, Dateline airs 6-7PM on this day]												
N 7	All	08/23/12	09/02/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p -----	:30	0	\$400.006		0.00	NM	7	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	---TF--		2			\$400.00		0.00			
		Week: 08/27/12	09/02/12	MTWTF--		5			\$400.00		0.00			
N 8	All	08/23/12	08/26/12	News 4 @ 10p Sat News 4 @ 10p Sat	CM	Sa 10p-1030p -----S-	:30	1	\$250.007		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>			
		Week: 08/20/12	08/26/12	-----S-		1			\$250.00		0.00			

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 9	All	08/23/12	08/26/12	News 4 @ 10p Sun News 4 @ 10p Sun	CM	Su 10p-1035p -----S	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	-----S		1		\$400.00			0.00			
N 10	All	08/23/12	08/26/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135p---TF--	:30	1	\$245.003		0.00	NM	1	\$245.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	----F--		1		\$245.00			0.00			
N 11	All	08/27/12	09/02/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135pM-W-F--	:30	3	\$150.004		0.00	NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/27/12	09/02/12	M-W-F--		3		\$150.00			0.00			
N 12	All	08/23/12	09/02/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a -----	:30	0	\$150.006		0.00	NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---T---		1		\$150.00			0.00			
		Week: 08/27/12	09/02/12	-T-T---		2		\$150.00			0.00			
N 13	All	08/23/12	09/02/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a -----	:30	0	\$275.006		0.00	NM	6	\$1,650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---TF--		2		\$275.00			0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	2	All	08/20/12-08/26/12	News 4 Today II 6a-7a		M-F 6a-7a		---ThF----	:30	(\$275.00)	0.00	NM		
				Credited										
		Week: 08/27/12	09/02/12	MTWTF--		5		\$275.00			0.00			
N 14	All	08/23/12	09/02/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a -----	:30	0	\$275.006		0.00	NM	7	\$1,925.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---TF--		2		\$275.00			0.00			
		Week: 08/27/12	09/02/12	MTWTF--		5		\$275.00			0.00			
N 15	All	08/27/12	09/02/12	Saturday Today Saturday Today	CM	Sa 5a-7a -----S-	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/27/12	09/02/12	-----S-		1		\$75.00			0.00			
N 16	All	08/23/12	09/02/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a -----	:30	0	\$200.003		0.00	NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	----F--		1		\$200.00			0.00			
		Week: 08/27/12	09/02/12	M--T---		2		\$200.00			0.00			
N 17	All	08/23/12	09/02/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a MTWTF--	:30	1	\$75.006		0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---T---		1		\$75.00			0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>		
	1	All	08/20/12-08/26/12	M-F Today Show III 10a		M-F 10a-11a		---Th-----	:30	(\$75.00)	0.00	NM		
				Credited										
		Week: 08/27/12	09/02/12	--W----		1		\$75.00			0.00			
N 18	All	08/23/12	09/02/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p -----	:30	0	\$125.004		0.00	NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---T---		1		\$125.00			0.00			
		Week: 08/27/12	09/02/12	-T--F--		2		\$125.00			0.00			
N 19	All	08/23/12	08/26/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p ---T---	:30	1	\$125.006		0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	---T---		1		\$125.00			0.00			
N 20	All	08/23/12	09/02/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p -----	:30	0	\$75.006		0.00	NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 08/20/12	08/26/12	----F--		1		\$75.00			0.00			

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Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N20	All	08/23/12	09/02/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p	-----	:30	0	\$75.006		0.00	NM	3	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	M-W----		2				\$75.00		0.00			
N21	All	08/23/12	09/02/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p	-----	:30	0	\$125.004		0.00	NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/20/12	08/26/12	---T---		1				\$125.00		0.00			
	Week:	08/27/12	09/02/12	-T-TF--		3				\$125.00		0.00			
N22	All	08/27/12	09/02/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p	MTWTF--	:30	3	\$125.004		0.00	NM	3	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	M-W-F--		3				\$125.00		0.00			
N23	All	08/23/12	09/02/12	Judge Judy-P/ DR 4p/ 430p Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p	-----	:30	0	\$75.006		0.00	NM	6	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/20/12	08/26/12	----F--		1				\$75.00		0.00			
	Week:	08/27/12	09/02/12	MTWTF--		5				\$75.00		0.00			
N24	All	08/27/12	08/31/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a	-----	:30	0	\$75.006		0.00	NM	1	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	1-----		1				\$0.00		0.00			
N25	All	08/27/12	08/31/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a	MTWTF--	:30	1	\$275.006		0.00	NM	1	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	MTWTF--		1				\$275.00		0.00			
N26	All	08/24/12	08/24/12	Friday Prime C Friday Prime C	CM	F 9p-10p	----F--	:30	1	\$400.006		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/20/12	08/26/12	----F--		1				\$400.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	All	08/20/12-08/26/12	Friday Prime C		F 9p-10p	----F--	:30		(\$400.00)		0.00	NM		
	Credited														
N27	All	08/24/12	08/24/12	Friday Prime A Friday Prime A	CM	F 7p-8p	----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/20/12	08/26/12	----F--		1				\$400.00		0.00			
N28	All	08/27/12	09/02/12	Friday Prime C Friday Prime C	CM	F 9p-10p	----F--	:30	1	\$400.006		0.00	NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	----F--		1				\$400.00		0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	1	All	08/27/12-09/02/12	Friday Prime C		F 9p-10p	----F--	:30		(\$400.00)		0.00	NM		
	Credited														
	[Time Period not available]														
N29	All	08/27/12	09/02/12	Sunday Prime A Sunday Prime A	CM	Su 6p-7p	-----S	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	08/27/12	09/02/12	-----S		1				\$400.00		0.00			
N30	All	09/06/12	09/06/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p	---T---	:30	1	\$175.003		0.00	NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	09/03/12	09/09/12	---T---		1				\$175.00		0.00			
N31	All	09/06/12	09/07/12	Judge Judy-P/ DR 4p/ 430p Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p	---TF--	:30	2	\$125.004		0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
	Week:	09/03/12	09/09/12	---TF--		2				\$125.00		0.00			
N32	All	09/07/12	09/07/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p	----F--	:30	1	\$275.003		0.00	NM	1	\$275.00

Order / Rev: 164794
 Alt Order #:
 Flight Dates: 08/23/12 - 09/07/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 8/23-9/2 order
 Estimate: 11641

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N32	All	09/07/12	09/07/12	Days Of Our Lives 1p	CM	M-F 1p-2p	----F--	:30	1	\$275.00	3	0.00	NM	1	\$275.00
Days Of Our Lives 1p															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 09/03/12		09/03/12	09/09/12	----F--	1		\$275.00		0.00						

*Tax 1 Note: ABQ 7%. Totals 79 \$19,195.00